EXAM DESCRIPTION

Hitachi Vantara Qualified Professional
Presales Data Solutions Foundation
HQT-2224 Exam

Exam Type
Qualification

Format
Non-proctored, open-book exam

Credential
Hitachi Vantara Qualified Professional - Presales Data Solutions

Validity 2 years

Delivery
Kryterion Webassessor System

Questions 30

Passing Score 65%

Duration 120 minutes

Cost
US $75 or equivalent in local currency (plus local tax, depending on location)

Supporting Material
• Data Solutions - Partner Presales Competency TXX4012S

This test is designed for Hitachi Vantara partner presales professionals who sell Hitachi Vantara data infrastructure solutions. The test will validate that the successful candidate has technical understanding of the Hitachi Vantara portfolio in combination with key alliance partner technologies and their application to solving common customer challenges.

Audience: Hitachi Vantara Partner Presales Professionals

Test Objectives	
Section 1	**Hybrid Cloud**
1.1	Describe the role that VMware solutions play in hybrid cloud environments in relation to Hitachi integrated systems.
1.2	Describe how Hitachi integrated systems can work with Microsoft Azure to solve hybrid cloud challenges.
1.3	Describe how Hitachi integrated systems comprising Hitachi and Cisco technology can solve hybrid cloud challenges.
1.4	Describe the Hitachi Cloud Connect with Equinix solution and how it helps solve hybrid cloud challenges.
1.5	Describe HCP Anywhere Enterprise and the common challenges that it helps to solve.
Section 2	**Data Resiliency and Compliance**
2.1	Describe how modernized data protection, including alliance technologies from Veritas, Commvault and Veeam can solve customer challenges.
2.2	Describe how cyber resiliency is affecting Hitachi Vantara customers and how Hitachi solutions in combination with alliance partners can help reduce their impact.
Section 3	**Universal Data and Applications Management**
3.1	Describe how Hitachi Vantara data management solutions help to solve common customer challenges.
3.2	Describe how Hitachi Storage Advanced Embedded simplifies storage provisioning and management on VSP midrange systems.
3.3	Describe how Hitachi Content Software for File provides extremely high performance for analytics workloads.
3.4	Describe the top use-cases for Hitachi Content Intelligence and the problems that it solves.

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